



Issy-les-Moulineaux, September 16, 2008

GOOD ORGANIC GROWTH IN 2007/2008

Figures for Quarter 4 and the 2007/2008 Financial Year (to August 31, 2008)

- The double-digit target set for organic growth has been achieved, with figures of 11.6% for 2007/2008 and 10.3% for the Group
- Our EBIT target of €230 million should also be achieved (based on EUR1 = USD1.50)
- Zodiac continues on the external growth path
- New sales successes have been registered in Quarter 4
- The share buyback program continues

Zodiac Group revenue grew organically by 10.3% in the 2007/2008 financial year. In Quarter 4, organic growth was 13.5%. **As indicated at the beginning of the financial year, our aeronautics businesses (excluding Technology) achieved double-digit organic growth, ending the year at 11.6%.** As a result of the falling value of the dollar against the euro (an average exchange rate for the year of 1.50, compared with the 1.32 of 2006/2007), reported revenue at the average exchange rate was up by 0.6% for the year as a whole, and by 3.5% in Quarter 4. **Reported revenue for our aeronautics businesses is 1.4% higher for the year, and 3.9% higher in Quarter 4.** The main impact seen within the consolidation scope for the year relates to the disposal of our Marine business at the start of the period (discontinued activities).

Consolidated revenue in €000 (Provisional)

€000	Annual revenue				Quarter 4			
	2007/2008 Financial Year	2006/2007 Financial Year	Variation*	Organic growth	Q4 2007/08	Q4 2006/07	Variation*	Organic growth
Aerosafety Systems segment	354,938	359,017	-1.1%	7.9%	104,797	99,585	5.2%	15.7%
Aircraft Systems segment	539,298	543,292	-0.7%	7.7%	135,577	131,673	3.0%	10.7%
Cabin Interiors segment	961,525	927,771	3.6%	15.3%	239,270	230,344	3.9%	15.9%
Aeronautics sub-total	1,855,761	1,830,080	1.4%	11.6%	479,644	461,602	3.9%	14.4%
Technology segment	157,979	171,897	-8.1%	-5.2%	44,938	45,064	-0.3%	4.1%
Total for continuing activities	2,013,741	2,001,977	0.6%	10.3%	524,582	506,666	3.5%	13.5%
Discontinued activities (Marine)	-	476,236	nm	nm	-	120,484	nm	nm
Group total	2,013,741	2,478,213	nm	nm	524,582	627,150	nm	nm

* average dollar rate for the year = €/\$ 1.50 (1.32 for previous year) / for Q4 = 1.54 (1.36 for previous year)

On a like-for-like basis, Aerosafety Systems benefited particularly in the second half of the year from the increased activity in Emergency Evacuation Systems and Aircraft Arresting Systems. The **Aircraft Systems** segment reported good revenue growth, driven by its Fuel Circulation, Oxygen & Life Support, Electrical Power Management and Services activities. All the businesses in the **Cabin Interiors** segment were able to report double-figure revenue growth. As forecast, business development in the **Technology** segment was patchy, with growth in Telemetry and a downturn in Airbags.

Zodiac continues to apply its external growth strategy

In Quarter 4, **Zodiac finalized its purchase of Driessen and concluded its acquisition of TIA and Adder**, all of which will be consolidated for the first time at August 31, 2008, and will therefore have no impact on the revenue and pre-tax income for the 2007/2008 financial year. Driessen is the world leader in in-flight service trolleys, and reported revenue of €135 million in 2007. Driessen employs 2,000 people in its production facilities in Thailand, the Czech Republic and the USA. **TIA** is an American company specializing in galley equipment, and reported revenue of \$14.5 million in 2007. **Adder** manufactures passenger cabin equipment, and reported revenue of €7 million in 2007.

Sales successes

In Quarter 4, the Zodiac Group was **appointed by Airbus to supply the emergency evacuation slides, lavatory modules and galley inserts for the A350XWB**. Zodiac will also supply the **electrical wiring harnesses for the forward landing gear**. When previous appointments are taken into account (power distribution systems, external lights and other equipment), the **total shipset per aircraft will be well in excess of one million dollars**.

Zodiac has also been appointed by Bombardier to supply the cabin fittings for its future CSeries range of regional jets. The new 110-130 seat aircraft is scheduled to enter service in 2013.

Continuation of the share buyback program

On September 12, 2008, Zodiac bought back **2,780,000 shares, representing 4.99% of equity** (calculated on the basis of the 55,606,291 shares in circulation at 31 August, 2008) as part of its share buyback program (cf. press release of February 25, 2008).

In order to complete its share buyback program, the Zodiac Group has decided to introduce a second phase with the aim of cancelling up to 5% of its equity capital.

Outlook: our EBIT target of €230 million should be achieved

The results for the 2007/2008 financial year will be published on November 17, 2008. The average euro/dollar exchange rate for the financial year was 1.50. **The Operating Income target of €230 million** announced at the time of the half-yearly results statement on April 17, 2008 **should be achieved**. Zodiac will benefit from the integration of its newly-acquired companies during the 2008/2009 financial year.

Next publication: November 17, 2008
Results for the 2007/2008 Financial Year and Analysts' Meeting.