



Issy-les-Moulineaux, 17 April 2008

## ZODIAC RESULTS FOR THE FIRST HALF OF THE YEAR (to 29 February 2008)

### GOOD RESISTANCE TO THE EFFECTS OF A WEAK DOLLAR

#### **Organic growth remains at a good level**

Zodiac Group revenue grew by 8% on a like-for-like basis in the first half of the 2007/2008 financial year. When the Technology segment is excluded, aeronautics achieved organic growth of 9.2%.

On the basis of published data, the decline in the dollar against the euro fed through as a slight reduction of 0.5% in revenue from continuing activities (exc. the Marine segment), with no change in revenue from aeronautics.

#### Consolidated revenue

	<i>At 28/02/08 in €000</i>	<i>At 28/02/07 in €000</i>	<i>Variation</i>	<i>Organic growth</i>
Aerosafety Systems segment	165,625	167,285	-1.0%	+6.6%
Aircraft Systems segment	268,137	274,219	-2.2%	+5.6%
Cabin Interiors segment	472,508	463,909	+1.9%	+12.3%
<b><i>Aeronautics sub-total</i></b>	<b>906,270</b>	<b>905,413</b>	<b>+0.1%</b>	<b>+9.2%</b>
Technology segment	77,750	83,753	-7.2%	-5.4%
<b>Total for continuing activities*</b>	<b>984,020</b>	<b>989,166</b>	<b>-0.5%</b>	<b>+8.0%</b>
Marine segment (now disposed of)	0	190,710	nm	nm
Group total*	984,020	1,179,876	nm	nm

N.B.: average dollar rate in H1 2006/2007: 1.29; in H1 2007/2008: 1.45

## **Pre-tax operating profit**

Pre-tax operating profit rose by 4% compared with the first half of the 2006/2007 financial year on a like-for-like basis in terms of consolidation scope and exchange rate. At like-for-like consolidation scope, the fall in the euro/dollar rate over the period resulted in a reduction in pre-tax operating profit of 20% to €110 million.

### Consolidated pre-tax operating profit

	At 28/02/0 in €000	At 28/02/07 in €000	Variation
Aerosafety Systems segment	17,233	25,235	-31.7%
Aircraft Systems segment	29,842	43,599	-31.6%
Cabin Interiors segment	58,826	62,614	-6.0%
<b>Aeronautics sub-total</b>	<b>105,901</b>	<b>131,448</b>	<b>-19.4%</b>
Technology segment	5,759	6,438	-10.5%
<b>Total for continuing activities*</b>	<b>109,968</b>	<b>137,412</b>	<b>-20.0%</b>
Marine segment	-	22,069	nm
Group total*	109,968	159,481	nm

\*Includes operating profit from Zodiac SA

The Group reports that net profit grew strongly to €437.5 million. However, this figure is not comparable to that for the 2006/2007 financial year, because it includes the capital gain made on the disposal of its Marine activities, part of which is recognised in the profit and loss account.

## **Outlook for business in the second half of 2007/2008:**

Zodiac is forecasting higher organic revenue growth in the second half of the year than in the first half. Excluding the Technology segment, the target of double-digit organic growth is confirmed.

The pre-tax operating profit targets stated at the beginning of the year are confirmed in overall terms, but before the impact of the decline in the dollar, the impact of which is confirmed at around €3.4 million for every one-cent variation in the euro/dollar rate.

The recent sales successes achieved with airlines, together with the Group's new programmes, should sustain organic growth over the coming years. In terms of external growth, the Zodiac Group continues to implement its strategy of actively seeking new acquisitions.