SuperJet International and PowerJet announce the completion of the first ever export credit financing for a Sukhoi Superjet 100

February 10th, 2013 - The first ever export credit financing package for the Sukhoi Superjet 100 was completed in December 2013 at delivery of the fourth out of twenty Sukhoi Superjet 100 (SSJ100) regional jets ordered by the Mexican airline Interjet. The aircraft was financed through a multilateral export credit guaranteed by Coface, SACE and VEB for the French, Italian and Russian partners, respectively.

It represents one of the first financing transactions wholly guaranteed by Coface, the French export credit agency (ECA), for a regional aircraft. It is a first also for SACE acting as a direct guarantor for an aircraft with a 100% guarantee. At the same time, it is also a first for the Russian government, as VEB financed the Russian part in collaboration with the French and Italian export credit agencies and following OECD international rules for aircraft export credit financing.

"This first ECA financing was a major international landmark in our industry - said Nazario Cauciglia, CEO of SuperJet international - and our collaboration with PowerJet and its parent company Snecma (Safran) was invaluable. I am sure it will allow a vital boost for future international sales of the SSJ100. Offering our customers not just the most efficient aircraft in its class, but also a competitive financial package, is key factor to the success of this new program."

Claude Poulain, CEO of PowerJet, SaM146 engine's manufacturer, added: "Along with SuperJet International, we are delighted with the success of this first export credit financing. It reflects the governments' strong support for their industries, and their confidence in this new regional aircraft program."

This export credit financing is the result of years of active cooperation between governments, banks and manufacturers to develop a customer financing package that meets the most demanding international standards and is now available for the future SSJ100 customers.

Three Sukhoi Superjet 100 aircraft developed and built by Sukhoi Civil Aircraft Company, in partnership with Alenia Aermacchi, delivered in 2013 are being refinanced through this tripartite export credit structure. In the meantime, on February 2, 2014 the fifth SSJ100, financed through this credit too, has been successfully delivered to Interjet in Mexico.

About SuperJet International SpA

SuperJet International, a joint venture between Alenia Aermacchi (51%) and Sukhoi Holding (49%), is in charge of marketing, sales, customization and delivery of the Sukhoi Superjet 100 regional jet in Europe, the Americas, Oceania, Africa...
and Japan. The Company is also responsible for training and worldwide after-sales support, as well as the design and development of VIP and cargo variants. A SuperJet International branch is active in Moscow, together with a sales office in Washington, DC, USA.

About PowerJet

PowerJet, founded in July 2004, is a joint venture of Snecma (Safran) of France and NPO Saturn of Russia. The company manages the SaM146 engine program, including development, production, marketing and sales, as well as customer support and MRO services. In April 2003, the SaM146 engine was selected by Sukhoi to power its Superjet 100 regional jet.

About the Sukhoi Superjet 100 (SSJ100)

The SSJ100 is a 100 seat regional jet designed, developed and built by Sukhoi Civil Aircraft Company (SCAC), in partnership with Alenia Aermacchi, a Finmeccanica Company. On May 19th 2008 the SSJ100 successfully accomplished its first flight. The Sukhoi Superjet 100 cruises at a Maximum Operating Speed of Mach 0.81 and 40,000 feet. It takes off from a 1,731 meters runway in the basic range and 2,052 meters in the long range. The operating range for the basic version is 3,048 km and 4,578 km for the long range version. All models of the Sukhoi Superjet family are equipped with the same engine, two SaM 146 turbofans produced by PowerJet, a joint venture between Snecma and Saturn. Today the SSJ100 is certified by multiple National Aviation Authorities: European EASA, Russian IAC AR and Mexican, Laos and Indonesian Civil Aviation Authorities. In 2011 the first production SSJ100 entered into service. As of today 23 SSJ100 aircraft have been delivered to 6 customer airlines. They accumulated more than 30,000 flight hours and more than 20,000 flight cycles through more than one hundred destinations. The longest flight (5h 37') was performed on the route Yerevan-Madrid.

About Interjet
Interjet, a 100% Mexican airline, is owned and operated by the Aleman family. Interjet began operations on December 5th 2005, with a fleet of three Airbus A320 aircraft, connecting three destinations in Mexico and today it has 42 A320 and 5 Superjet 100 aircraft. In December 2013, Interjet celebrated its eighth anniversary, fulfilling its pledge of quality service at an affordable price. Beginning a strong relationship with its neighboring country to the north, Interjet began operations in United States on December 1st 2011, with its first flight to San Antonio, Texas from Mexico City International Airport and on December 6th from the Toluca International Airport. Interjet has 43 routes, 34 in Mexico City and 9 international destinations: San Antonio, Las Vegas, Orange County (L.A), Miami, Nueva York, Costa Rica, Guatemala, La Habana and Bogotá. Interjet's network also offers excellent connections to other destinations at the airport in Mexico City. For further information and reservations, consult www.interjet.com or call 866-285-9525

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