

SAFRAN AT THE 2015 PARIS AIR SHOW

PRESS CONFERENCE, JUNE 11, 2015



1/ SAFRAN: HIGH PERFORMANCE



2 / Press Conference, 2015 Paris Air Show – June 11, 2015

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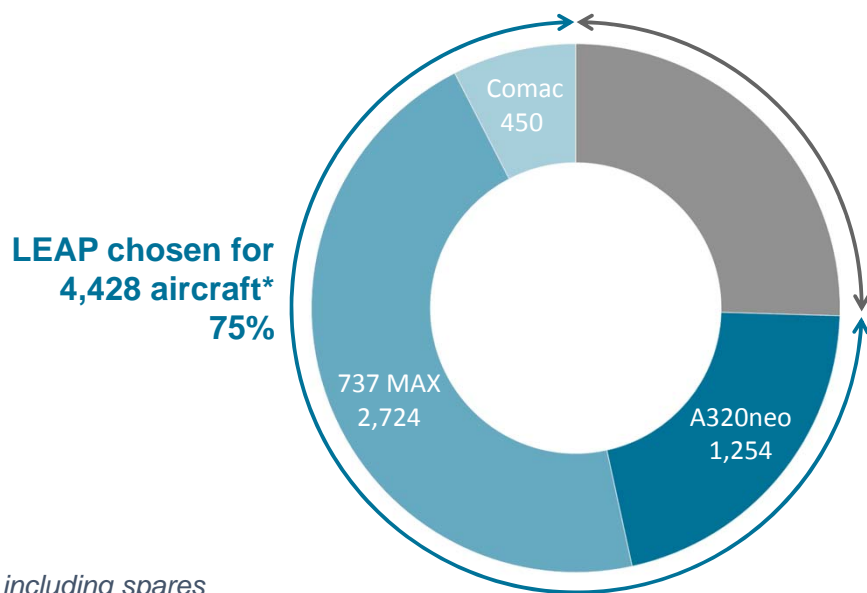


LEAP

STRENGTHENED LEADERSHIP

Market share exceeding 70% on next-generation single-aisle commercial jets:

- More than 8,900 orders and commitments at May 31, 2015, equal to more than 5 years of production at normal rates.
- 56% market share on the A320neo.



* not including spares



First flight of LEAP-1A-powered A320neo



Ground test of the LEAP-1B

LEAP

2015 ORDERS (at May 31, 2015)

442 engine orders:

- 59 A320neo → 118 LEAP-1A
- 142 737 MAX → 284 LEAP-1B
- 20 C919 → 40 LEAP-1C



LEAP

DEVELOPMENT ON SCHEDULE



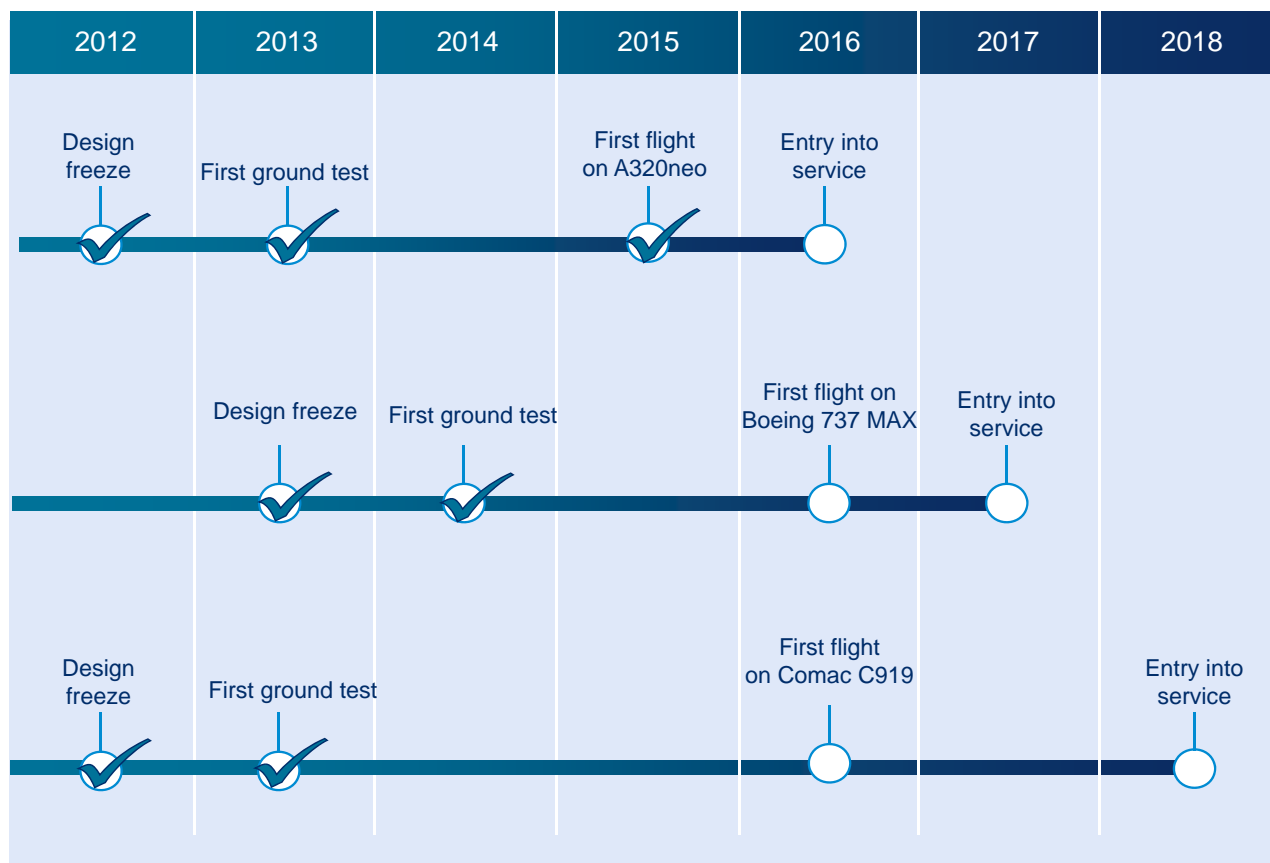
LEAP-1A
Airbus A320neo



LEAP-1B
Boeing 737 MAX



LEAP-1C
Comac C919



Flight tests:

28 development engines and 32 engines for tests on the three aircraft.

Flight-hours on flying testbed (FTB):

nearly 400 hours to date.

LEAP-1A: flight tests on A320neo

13 flights, 50 hours (at June 5).

LEAP-1B: first flight

on 747 flying testbed (April 29).

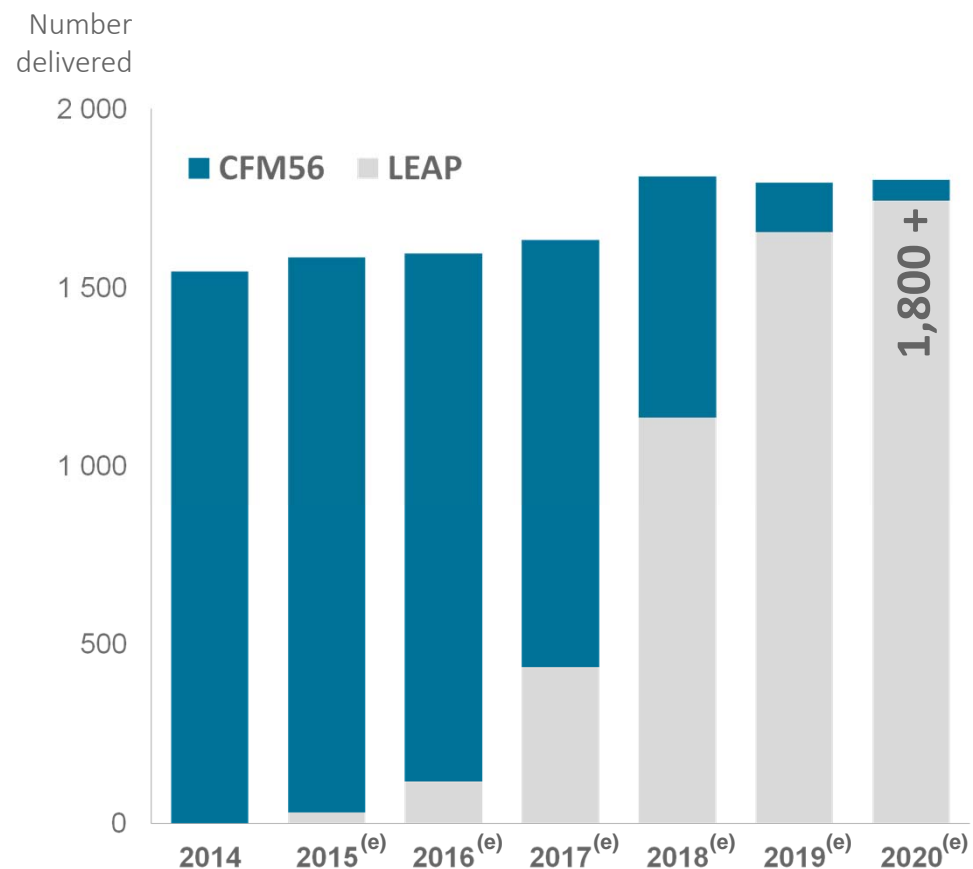
CFM56

KEY FIGURES (at May 31, 2015)

- **28,000 CFM56 engines delivered since 1982, including 1,560 in 2014**
- **4,100+ CFM56 engines on order**
- **314 CFM56 engines ordered to date in 2015, including:**
 - 206 CFM56-5B for Airbus
 - 80 CFM56-7B for Boeing
- **CFM's share of engine orders for the A320ceo in 2015 has increased significantly**



CFM56 pulse line at Villaroche plant



■ **For Safran, the LEAP means:**

- 50% of production in France
- 150 suppliers
- 2,000 specific parts doubled-sourced
- 10,000 jobs generated in France (direct or indirect)
- More than 15 French facilities created or modified

AVIATION

GOOD PERFORMANCE

Contributions to new aircraft programs:

- Airbus A330neo:
Safran to supply the nacelle
- Boeing 777X:
slightly over 11% share in GE9X engine,
and supply of nacelle nozzles



Airbus A330neo



Boeing 777X

Development of Arrius 2R for Bell Helicopter and Arrano for Airbus Helicopters



Bell 505 Jet Ranger X

Silvercrest: tests on flying testbed, and rollout of Falcon 5X



Falcon 5X rollout

Strong growth in civil aftermarket in 2014: 11.3% (in USD)



Maintenance operation

DEFENSE

GOOD PERFORMANCE



JIM LR binoculars

Sales momentum

- Optronics: surveillance system for French navy, multifunction day/night binoculars
- Avionics: seekers for future medium-range antitank missile and future French-British light antiship missile



Mica missile, with Safran seeker

Rafale: first export contracts, from Egypt and Qatar, and announced order from India



Rafale

Avionics: acquisition of Eaton's integrated cockpit solutions business strengthens presence in U.S. and product range



SECURITY

GOOD PERFORMANCE

Several major contract wins

- Safran selected by Slovakia and Egypt for secure ID documents
- Signature of a contract for multibiometric border control system with United Arab Emirates



Secure ID documents



Finger on the fly

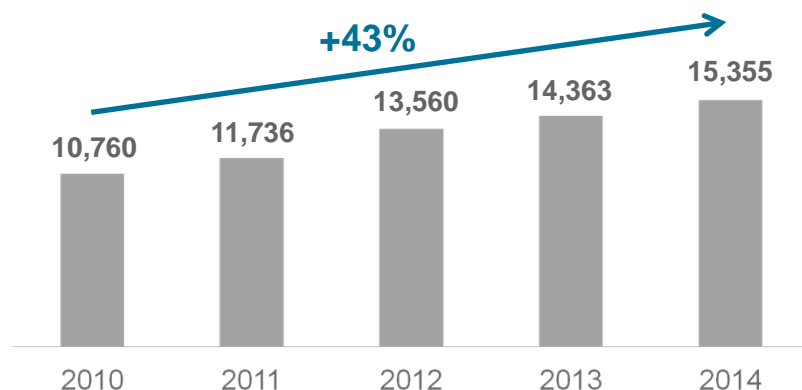
Successful integration of Dictao expands offering of high-security solutions for governments and the private sector



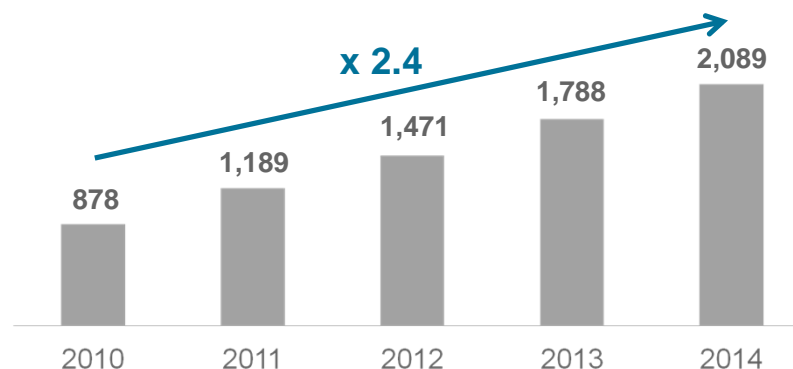
- Turbomeca receives **certification for Arriel 2N engine**, which powers the latest version of the Airbus Helicopters Panther.
- Creation of **Aero Gearbox**, a joint venture between Hispano-Suiza and Rolls-Royce to make power transmissions for Rolls-Royce's future commercial aircraft engines.
- First flight of the Embraer KC390, demonstrating the reliability of the **electrical systems** provided by Labinal Power Systems. LPS also wins design and production contract for the **wiring harnesses on the Beluga XL**, the Airbus cargo carrier.
- Messier-Bugatti-Dowty delivers first **landing gear shipset for the Global 7000/8000**, and opens a new **wheel and brake repair shop in the United States** (Bethlehem, PA) to support the growth of airlines deploying Airbus A320 and Boeing 737, 767, 777 and 787 fleets.
- Second complete and tested Ariane 5 launcher delivered to Arianespace under the responsibility of **Airbus Safran Launchers**, the 50/50 joint company between Airbus Group and Safran.

- Sagem wins two major competitive bids, will supply **PASEO sight** for more than 2,000 systems (PASEO is an optronic sight used on infantry fighting vehicles).
- United States Coast Guard chooses the Sagem **BlueNaute navigation system**, the company's first major success in the U.S. naval navigation market.
- Heathrow airport in London chooses Morpho's **explosive detection system**, in line with European regulations (contract for 45 CTX systems). Successful launch of Morpho's **Itemiser 4DX trace detector**, which also meets new EU regulations. 600 of these have already been sold in the last six months, especially to airports in Germany, Switzerland, Denmark and Spain.
- Signature of Morpho's second **PNR contract** (Passenger Name Record): after a selection by France, this air passenger data collection and processing system was chosen by Estonia.

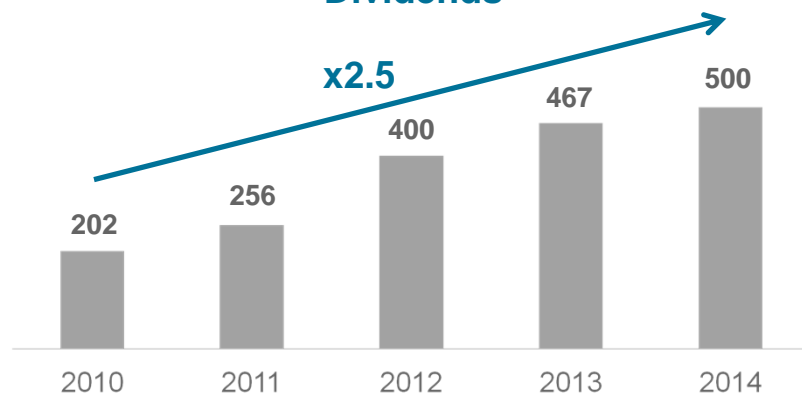
Adjusted revenue



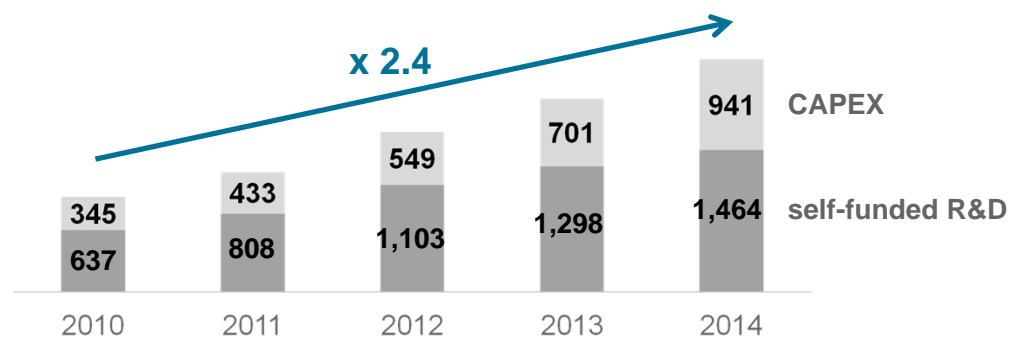
Adjusted recurring operating income



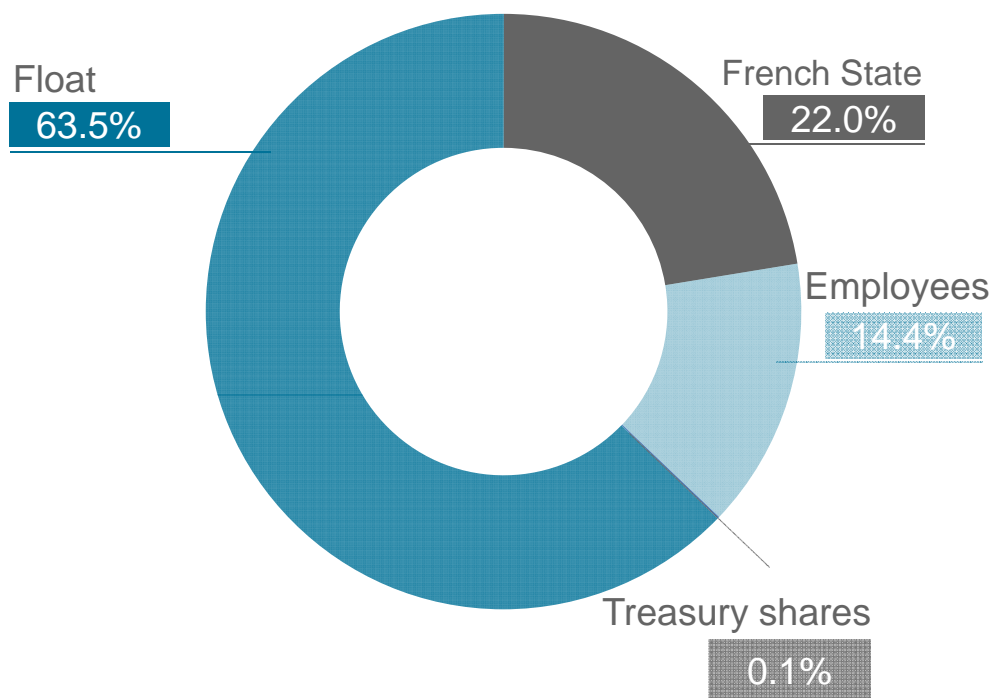
Dividends



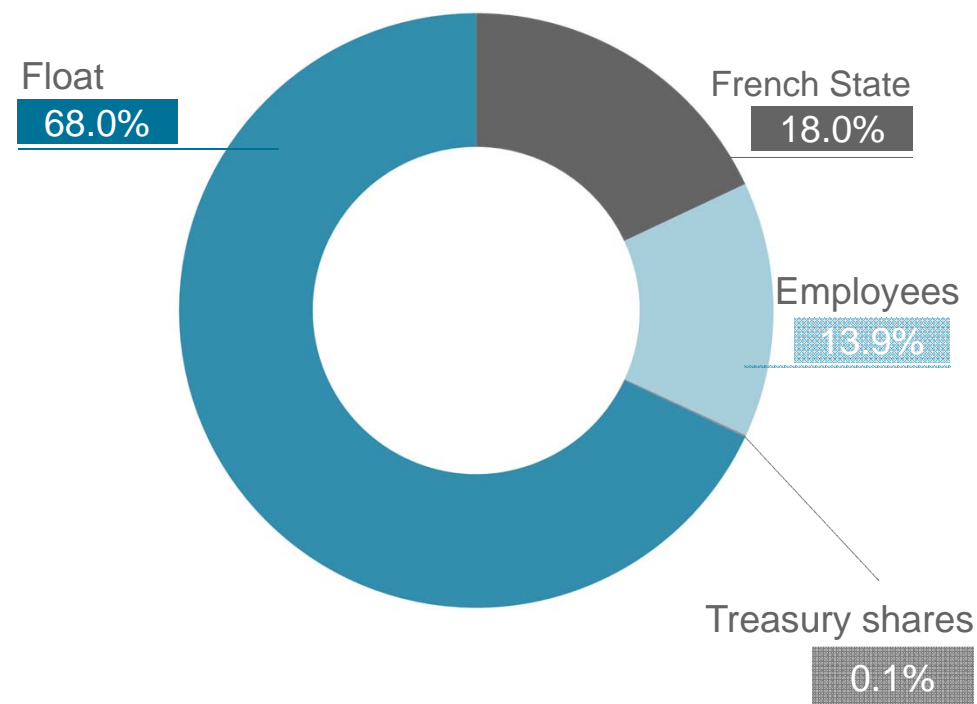
R&D and CAPEX (tangible and intangible)



At December 31, 2014



At May 31, 2015



2/ SAFRAN: RESOLUTELY FUTURE-FACING



KEY MISSIONS, KEY TECHNOLOGIES, KEY TALENTS



Industrial investments: €674 million in 2014, 70% in France

Inauguration of twin plants for LEAP parts, in Commercy (France) and Rochester, NH (USA)



Inauguration of a carbon production plant in Malaysia

Founding of Airbus Safran Launchers to enhance competitiveness of the European space industry



Ariane 6

Investing in technological differentiation

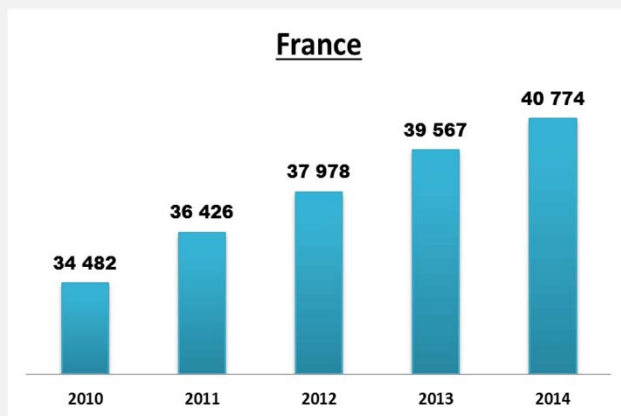
- €2 billion invested in R&D in 2014, including €400 million in self-funded Research & Technology
- Inauguration of Safran Tech to accelerate the development of innovative solutions



Safran Tech, the corporate R&T center at Paris-Saclay

Growing workforce

- Nearly 8,400 net jobs created worldwide from 2012 to 2014, including more than 4,000 in France (10% of workforce)
- 45% of employees worldwide have less than 5 years of seniority (25% in France)



Investing in employee training

Safran Campus



SAFRAN

INNOVATION: THE KEY TO FUTURE SUCCESS



Tomorrow's aero-engines



The LEAP features several breakthrough or even disruptive technologies, making it the new standard in this market, based on its performance, reliability, environmental-friendliness and reduced operating costs.

*Stronger and lighter, the LEAP's fan blades are made of a **3D woven composite**, using a revolutionary process invented by Safran et Albany International.*



Open rotor type engines could well power upcoming generations of commercial airplanes.

"More electric" aircraft

Safran now covers all electrical systems for civil and military aircraft, based on its complementary areas of expertise consolidated in a single entity: Labinal Power Systems.



Autonomous vehicles



Safran and Valeo have formed a research partnership focused on driving assistance and autonomous vehicles, for automobiles, military vehicles and aircraft.

Digital ID and smart transactions

Safran ensures the security, confidentiality and reliability of electronic transactions, with applications targeting the banking, telecom, enterprise and other markets.



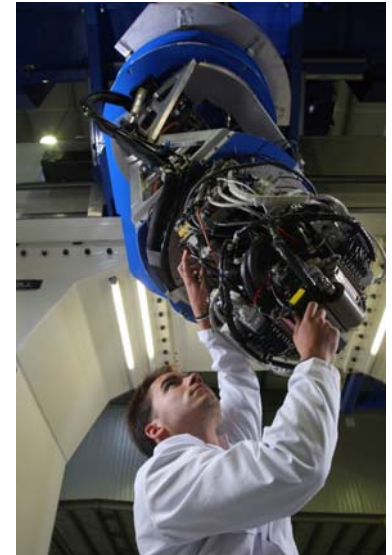
Data, underpinning Safran's transformation



In January 2015, Safran set up a special entity dedicated to the infinite possibilities of big data: **Safran Analytics.**

Future factory

Robotization, digitization, additive manufacturing... Safran is pioneering the use of innovative production processes in its plants, to enhance industrial rationalization and performance.



Fab Lab



A dedicated space allowing Safran employees to give free rein to their imaginations and design new digital and other services, to enhance the operation and maintenance of aircraft engines.

- **The functions of Chairman of the Board and Chief Executive Officer have been separated**



Philippe Petitcolin
Chief Executive Officer



Ross McInnes
Chairman of the Board of Directors

SAFRAN

EXECUTIVE COMMITTEE



Philippe PETITCOLIN
Chief Executive Officer



Stéphane ABRIAL
Senior Executive VP,
International and
Public Affairs



Bernard DELPIT
Senior Executive VP,
Finance



Pierre FABRE
Senior Executive VP,
R&T and Innovation



Alex FAIN
Corporate Secretary



Jean-Paul ALARY
CEO Aircelle



Olivier ANDRIÈS
CEO Snecma



Anne BOUVEROT
CEO Morpho *



Bruno EVEN
CEO Turbomeca



Vincent MASCRÉ
CEO
Messier-Bugatti-Dowty



Alain SAURET
CEO
Labinal Power Systems



Philippe SCHLEICHER
Chairman and CEO,
Herakles



Martin SION
CEO Sagem



Jean-Luc BÉRARD
Executive VP,
Human Resources



Éric DALBIÈS
Executive VP,
Strategy and M&A



Pascale DUBOIS
Executive VP,
Communications



Jean-Jacques ORSINI
Executive VP,
Performance and Competitiveness

* As from August 1, 2015

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APPENDICES: SAFRAN, A PARTNER IN MAJOR PROGRAMS

SAFRAN AND THE AIRBUS A320neo



LEAP engine via CFM International
Nacelle
Landing gear, wheels and carbon brakes
Wiring, electrical core, APU generator

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SAFRAN AND THE BOEING 737 MAX

LEAP engine via CFM International
Wiring
Wheels and carbon brakes

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SAFRAN AND THE C919



Propulsion system (LEAP engine via CFM International, nacelle and electrically actuated thrust reverser via Nexcelle)
Wiring

SAFRAN AND THE AIRBUS A380



Compressors and FADEC engine control unit on the GP7200 engine
Nacelle and electrically-actuated thrust reverser
Wiring, electrical generator
Landing and braking system, nose landing gear
Equipment for the onboard information system and flight control system

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SAFRAN AND THE BOEING 787

Fan blades, low-pressure compressor and
FADEC on GEnx engine
Landing gear and electric brakes
Electric brake actuator controller (EBAC)
Wiring

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SAFRAN AND THE AIRBUS A350 XWB



Integrated landing and braking system
Main landing gear, wheels and carbon brakes
Power transmission for the Trent XWB engine
Fuselage and engine pylon wiring
Equipment for the onboard information system and flight control system

SAFRAN AND THE

BOEING 777X



**Contributions to the GE9X engine: composite fan blades (via CFAN), 3D woven composite fan case, low-pressure compressor
Nacelle nozzle**

SAFRAN AND THE

SUKHOI SUPERJET 100



Propulsion system via PowerJet (SaM146 engine, nacelle)
Landing gear

SAFRAN AND THE

DASSAULT FALCON 5X

Propulsion system (Silvercrest® engine and nacelle)

Wiring

Auxiliary power unit (APU)

Flap control system

SAFRAN AND THE AIRBUS HELICOPTERS H160

Arrano 1A engine
Electric braking system



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SAFRAN AND THE

DASSAULT RAFALE



M88 engine

Landing gear, wheels and carbon brakes

Wiring

Navigation system and avionics equipment

Mission planning system

Auxiliary Power Unit (APU)

Ejection seats

AASM guided weapon

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SAFRAN AND THE

AIRBUS A400M



TP400 engine via Europrop International
Landing gear and landing systems, wheels and carbon brakes
Wiring
Navigation system

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AEROSPACE · DEFENCE · SECURITY

SAFRAN AND THE

PATROLLER™



Long-endurance surveillance drone for defense and security missions
High performance: 20 hours endurance, 55 – 110 kts, max. altitude: 20,000 ft
Based on an EASA-certified airframe
Multi-sensor multi-mission tactical drone system

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AEROSPACE · DEFENCE · SECURITY

AIRBUS SAFRAN LAUNCHERS

ARIANE 5



**223 Ariane launches to date and 65th successful mission in a row for Ariane 5
2nd complete, tested Ariane delivered to Arianespace under the responsibility of Airbus
Safran Launchers, the 50/50 joint company between Airbus Group and Safran**

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A large Ariane 6 rocket is shown in flight against the backdrop of Earth from space. The rocket is white with grey and blue accents. It has a long, slender body with a pointed nose cone. Several boosters are attached to the side, and a large plume of white smoke is visible at the base. The Earth's surface is visible below, showing clouds and landmasses.

AIRBUS SAFRAN LAUNCHERS

ARIANE 6

A new family of competitive, versatile and high-performance launch vehicles

First launch planned in 2020